



# County of Santa Clara

Office of the County Executive  
Procurement Department

150 W. Tasman Drive, First Floor  
San Jose, CA 95134  
Telephone 408-491-7400

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**SECOND AMENDMENT TO AGREEMENT NO. 5500002987  
BY AND BETWEEN  
THE COUNTY OF SANTA CLARA AND ABBOTT LABORATORIES INC.**

This is the Second Amendment to the Agreement between the County of Santa Clara (County) and Abbott Laboratories Inc. (Contractor) entered into on December 7, 2018 to provide Consignment of Aortic Heart Valves and Related Accessories for the County.

This Agreement is amended as follows effective December 4, 2020:

1. Key Provision, **AGREEMENT TERM**, on page 1 of the Agreement, is revised to read: "December 7, 2018 through December 6, 2021, unless terminated earlier or otherwise amended."
2. Key Provision, **TOTAL AGREEMENT VALUE**, on page 2, is revised to read: "The total not to exceed value of this Agreement is \$360,000 which represents an increase of \$160,000 from the prior not to exceed value of \$200,000. Contractor understands that this not to exceed value does not represent a commitment by County to Contractor."
3. The following Key Provisions of the Agreement are hereby revised as follows:

County of Santa Clara Health System (CSCHS) including but not limited to the following locations.

**AUTHORIZED USERS:**

Santa Clara Valley Medical Center  
Operating Room (OR)  
751 S. Bascom Avenue  
San Jose, CA 95128

O'Connor Hospital  
Operating Room (OR)  
2105 Forest Avenue  
San Jose, CA 95128

Board of Supervisors: Mike Wasserman, Cindy Chavez, Dave Cortese, Susan Ellenberg, S. Joseph Simitian  
County Executive: Jeffrey V. Smith

**COUNTY DEPARTMENT**

**CONTACT:**

Kris Morton  
SCVMC OR  
E-mail: [kris.morton@hhs.sccgov.org](mailto:kris.morton@hhs.sccgov.org)  
Phone: (408) 885-5752

Marina Luna  
OCH OR  
E-mail: [marina.luna@hhs.sccgov.org](mailto:marina.luna@hhs.sccgov.org)  
Phone: (408) 885-2692

- 4. Replace **Exhibit B-1, Pricing Summary and Compensation Plan**, with **Exhibit B-2, Pricing Summary and Compensation Plan**, attached hereto and incorporated herein by this reference.

All other terms and conditions of the Agreement remain in full force and effect. In the event of a conflict between the original Agreement and this Amendment, this Amendment controls.

Prepared and administered by: Reynaldo Aralar, Procurement Manager at 408-491-7402 or [Reynaldo.aralar@prc.sccgov.org](mailto:Reynaldo.aralar@prc.sccgov.org)

The Agreement as amended constitutes the entire agreement of the parties concerning the subject matter herein and supersedes all prior oral and written agreements, representations and understandings concerning such subject matter.

By signing below, signatory warrants and represents that he/she executed this Amendment in his/her authorized capacity, that he/she has the authority to bind the entity listed below to contractual obligations and that by his/her signature on this Amendment, the entity on behalf of which he/she acted, executed this Amendment.

**COUNTY OF SANTA CLARA**

DocuSigned by:  
Long Zhang 12/1/2020

B2D7984E4AED475...  
Long Zhang Date  
Strategic Sourcing Manager

DocuSigned by:  
Cheryl Liu 12/1/2020

AC5E610A5F5E439...  
Cheryl Liu Date  
Director of Procurement

**CONTRACTOR**

DocuSigned by:  
By: Kaitlyn Hartley

BDBDBD957C3F4D9...  
Print: Kaitlyn Hartley

Title: \_\_\_\_\_

Date: 12/1/2020

**APPROVED AS TO FORM AND LEGALITY**

DocuSigned by:  
Sara J Ponzio 12/1/2020

4B974B9E989D4D9...  
Sara J. Ponzio Date  
Deputy County Counsel

## Exhibit B-2 Price Summary and Compensation Plan

### Section 1

### Consignment Heart Valve Product List

**100012375 Santa Clara Valley Medical Center San Jose, CA**

Model Number	Product Description	Consignment Par Qty	Unit Price
17AHPJ-505	17MM AORTIC HP MASTERS	1	\$6,441.00
19AHPJ-505	19MM AORTIC HP MASTERS	1	\$6,441.00
21AHPJ-505	21MM AORTIC HP MASTERS	1	\$6,441.00
23AHPJ-505	23MM AORTIC HP MASTERS	1	\$6,441.00
25AHPJ-505	25MM AORTIC HP MASTERS	1	\$6,441.00
27AHPJ-505	27MM AORTIC HP MASTERS	1	\$6,441.00
19AGFN-756	REGENT AORTIC MHV,FLEX CUFF,19MM	1	\$6,441.00
21AGFN-756	REGENT AORTIC MHV,FLEX CUFF,21MM	1	\$6,441.00
23AGFN-756	REGENT AORTIC MHV,FLEX CUFF,23MM	1	\$6,441.00
25AGFN-756	REGENT AORTIC MHV,FLEX CUFF,25MM	1	\$6,441.00
27AGFN-756	REGENT AORTIC MHV,FLEX CUFF,27MM	1	\$6,441.00
19CAVGJ-514 00	MASTERS SERIES CAVGJ,19MM	1	\$6,497.00
21CAVGJ-514 00	MASTERS SERIES CAVGJ,21MM	1	\$6,497.00
23CAVGJ-514 00	MASTERS SERIES CAVGJ,23MM	1	\$6,497.00
25CAVGJ-514 00	MASTERS SERIES CAVGJ,25MM	1	\$6,497.00
27CAVGJ-514 00	MASTERS SERIES CAVGJ,27MM	1	\$6,497.00
29CAVGJ-514 00	MASTERS SERIES CAVGJ,29MM	1	\$6,497.00
31CAVGJ-514 00	MASTERS SERIES CAVGJ,31MM	1	\$6,497.00
33CAVGJ-514 00	MASTERS SERIES CAVGJ,33MM	1	\$6,497.00
19MJ-501	19MM MITRAL MASTERS STD	1	\$6,441.00
21MJ-501	21MM MITRAL MASTERS STD	1	\$6,441.00
23MJ-501	23MM MITRAL MASTERS STD	1	\$6,441.00
25MJ-501	25MM MITRAL MASTERS STD	1	\$6,441.00
27MJ-501	27MM MITRAL MASTERS STD	1	\$6,441.00
29MJ-501	29MM MITRAL MASTERS STD	1	\$6,441.00
31MJ-501	31MM MITRAL MASTERS STD	1	\$6,441.00
33MJ-501	33MM MITRAL MASTERS STD	1	\$6,441.00
35MJ-501	MASTERS SERIES MITRAL STD CUFF 35MM	1	\$6,441.00
37MJ-501	MASTERS SERIES MITRAL STD CUFF 37MM	1	\$6,441.00

19VAVGJ-515	MASTER SERIES,VAVGJ,19MM	1	\$6,497.00
21VAVGJ-515	MASTER SERIES,VAVGJ,21MM	1	\$6,497.00
23VAVGJ-515	MASTER SERIES,VAVGJ,23MM	1	\$6,497.00
25VAVGJ-515	MASTER SERIES,VAVGJ,25MM	1	\$6,497.00
27VAVGJ-515	MASTER SERIES,VAVGJ,27MM	1	\$6,497.00
29VAVGJ-515	MASTER SERIES,VAVGJ,29MM	1	\$6,497.00
E100-25M-00	STENTED PORCINE,MIT,EPIC 25MM	1	\$6,691.00
E100-27M-00	STENTED PORCINE,MIT,EPIC 27MM	1	\$6,691.00
E100-29M-00	STENTED PORCINE,MIT,EPIC 29MM	1	\$6,691.00
E100-31M-00	STENTEC PORCINE,MIT,EPIC 31MM	1	\$6,691.00
E100-33M-00	STENTED PORCINE,MIT,EPIC 33MM	1	\$6,691.00

**1000012376 O'Connor Hospital San Jose, CA**

Model Number	Product Description	Consignment Par Qty	Unit Price
17AHPJ-505	17MM AORTIC HP MASTERS	1	\$6,441.00
19MJ-501	19MM MITRAL MASTERS STD	1	\$6,441.00
21MJ-501	21MM MITRAL MASTERS STD	1	\$6,441.00
23MJ-501	23MM MITRAL MASTERS STD	2	\$6,441.00
31MJ-501	31MM MITRAL MASTERS STD	1	\$6,441.00

Prices shown above shall remain firm during the agreement term. Prices shown above are based upon F.O.B destination freight prepaid and allowed. Contractor shall absorb all costs including shipping and handling under prices shown above.

**Section 2**

**Contact Information**

**County Contact**

Kris Morton  
Sr. Healthcare Program Analyst  
SCVMC Operating Room (OR)  
751 South Bascom Ave.  
San Jose, CA 95128

Marina Luna  
O'Connor Hospital  
2105 Forest Avenue  
San Jose, CA 95128

## **Exhibit B-2 Price Summary and Compensation Plan**

### **Vendor Contact**

Bryan Peck – Territory Manager  
Phone: (925) 222-1307  
Email: [Bryan.Peck@abbott.com](mailto:Bryan.Peck@abbott.com)

### **Section 3**

### **Delivery Requirements**

#### **Ship to:**

Santa Clara Valley Medical Center  
Operating Room (OR) Department  
Building M, Second Floor, OR Business Office  
Attn: Kris Morton  
751 S. Bascom Ave.  
San Jose, CA 95128

O'Connor Hospital  
Operating Room (OR) Department  
Attn: Marina Luna  
2105 Forest Avenue  
San Jose, CA 95128

### **Section 4**

### **Invoicing Requirements**

#### **Invoice Address:**

Santa Clara Valley Health and Hospital System  
Accounts Payable  
2325 Enborg Lane  
Suite 380  
San Jose, CA 95128