



County of Santa Clara

Office of the County Executive
Procurement Department
150 W. Tasman Dr. First Floor
San Jose, CA 95134

Telephone 408-491-7400 • Fax 408-491-7496

**SIXTH AMENDMENT TO AGREEMENT NO. 5500002793
BY AND BETWEEN
THE COUNTY OF SANTA CLARA
AND
ABBOTT RAPID DIAGNOSTICS INFORMATICS, INC.**

This is the Sixth Amendment to the Agreement No.5500002793 between the County of Santa Clara (“County” or “Customer”) and Abbott Rapid Diagnostics Informatics, Inc. (“ARDx Informatics” or “Contractor”) entered into on January 10, 2017 to provide Software License and Support for the County.

This Agreement is amended as follows effective on December 31, 2021:

1. AGREEMENT TERM, is revised to read:

“This Agreement commences on January 10, 2017 and expires July 9, 2022, unless terminated earlier or otherwise amended.”

2. TOTAL AGREEMENT VALUE, is revised to read:

“The total not to exceed value of this Agreement is \$473,515.50, which represents an increase of \$57,244.70 from the prior not to exceed amount of \$416,270.80”.

ARDx Informatics understands that the not to exceed value does not represent a commitment by County to ARDx Informatics.

3. Add **Exhibit B-6, Price Summary and Compensation Plan**, attached hereto and incorporated herein by this reference.

All other terms and conditions of the Agreement remain in full force and effect. In the event of a conflict between the original Agreement and this Amendment, this Amendment controls.

Prepared and administered by: Alex Qin, Buyer I at (408) 491-7441 or Alex.Qin@prc.sccgov.org

The Agreement No. 5500002793 as amended constitutes the entire agreement of the parties concerning the subject matter herein and supersedes all prior oral and written agreements, representations and understandings concerning such subject matter.

Board of Supervisors: Mike Wasserman, Cindy Chavez, Otto Lee, Susan Ellenberg, S. Joseph Simitian
County Executive: Jeffrey V. Smith

By signing below, signatory warrants and represents that he/she executed this Amendment in his/her authorized capacity, that he/she has the authority to bind the entity listed below to contractual obligations and that by his/her signature on this Amendment, the entity on behalf of which he/she acted, executed this Amendment.

COUNTY OF SANTA CLARA

**ABBOTT RAPID DIAGNOSTICS
INFORMATICS, INC**

DS
15 DocuSigned by:
Long Zhang
B2D7984E4AED475...

For Marlon Paulo
Interim Director of Procurement

Date: 1/19/2022

APPROVED AS TO FORM AND LEGALITY

DocuSigned by:
Sara J Ponzio 1/18/2022
4B974B9E089D4D9...
Sara J. Ponzio
Deputy County Counsel

DocuSigned by:
David Taylor
BEF3093F25FF494...

By: David Taylor

Print: Assistant Controller

Date: 1/17/2022

DocuSigned by:
Michael Kulpa
47CC7A9D92274FC...

By: Michael Kulpa

Name: National Sales Director

Title: 1/17/2022

Attachment: Exhibit B-6

Price Summary and Compensation Plan

EXHIBIT B-6
PRICE SUMMARY AND COMPENSATION PLAN

All pricing listed below shall be firm during the term of the Agreement.

County has the option to purchase additional modules at the then-current pricing.

Purchase order is due upon execution of this Amendment. 100% payment due within thirty (30) days receipt of invoice.

Abbott Rapid Diagnostics Informatics, Inc.		www.rals.com	
RALS™		2000 Holiday Drive, Suite 500, Charlottesville, VA 22901	
Connectivity without Limits™		General Information: 1.888.971.7953	
		Customer Support: 1.877.627.7257	
		Fax: 866-533-9071 Email: InformaticsSales@abbott.com	
County of Santa Clara			
San Jose, CA 95131			
Santa Clara Valley Medical Center	San Jose, CA	O'Conner Hospital	San Jose, CA
Saint Louise Regional Hospital	Gilroy, CA		
System Information			
Product:	RALS-Web3	Date:	1/14/2022
Customer #	A#-00000947	AI Executive:	Mike McNamara
RCS #:	RCS-1879	RAM:	Beth Butler
		Fax #:	866-533-9071
		Email:	InformaticsSales@abbott.com
Device Module		Quote #	License Fee
Abbott ID NOW™ module		815-090803-021 E	\$ 5,247.00
HemoCue® 20T DM HB Module		815-090807-021 E	\$ 5,481.90
IL AVOXimeter® 1000E Module		815-090804-021 E	\$ 4,322.70
Medtronic ACT® Plus Module		815-090805-021 E	\$ 5,254.20
Medtronic Hepcon HMS™ Plus Module		815-090808-021 E	\$ 4,788.45
Roche ACCU-CHEK® Inform II Module		815-090802-021 E	\$ 17,536.50
Siemens Healthineers DCA Vantage® Module		815-080201-021 D	\$ 11,290.95
RALS eQUIZ			
eQUIZ	eQuiz	815-090806-021 D	\$ 2,686.00
Other Components & Services			
Level II Test System & Support		815-090809-021 D	\$ 637.00
TOTAL RALS Contract Amount*:			\$57,244.70
*Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)			

System Information					
Product:	RALS-Web3	Quote #:	815-090802-021 E	Date:	January 14, 2022
Customer #	A#-00000947	Opportunity #:	O-103018 36760	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00004473	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:	0.50	Effective/Expire Date:	1/10/2022 - 7/9/2022		
MODULE CHARGE					
(*includes up to 3 sites per full module charge, if all 3 facilities are implemented within 90 days of the first facility go-live, web remote access capabilities, HL7 results interface, ADT in-hospital patient verification) **each additional facility add after initial 3 sites per full module charge will be at 1/3 of full price module fee					
<u>Device</u>		<u>QTY</u>		<u>Annual Pricing</u>	
Roche ACCU-CHEK® Inform II Module		1			\$9,208.00
Meters / Instruments / Analyzers:					
Total number of Meters / Instruments / Analyzers:		293			\$28,421.00
System Support Model		Y			incl. With Module
RALS Silver Support Tier		Y			incl. With Module
RALS-Web3 Browser Based Remote Acces					
# Hospitals Using Web:		3			Incl. With Module
<u>Results Interface</u>					
LIS HL7 Un-Solicited Results		1			(1) HL7 LIS INTF Incl. With Module*
<u>ADT Interface (admit, discharge, transfer)</u>					
ADT In-Unit Patient Verification w/PP1 (Positive Patient Identification)		1			\$1,341.00
*HL7 LIS INTF Incl. With Module if completed within 30 days of GO LIVE.					
** Additional LIS and ADT Interfaces at extra cost (i.e. solicited vs. unsolicited results)					
Module Charge and Interfacing SUB-TOTAL:					\$38,970.00
LICENSE TERM COST AND DISCOUNTS					
Total Annual License Cost Basis:	\$38,970.00	License Term Years:	0.5		
License Total (entire term, before discounts):					\$19,485.00
Less: One Time Approved 10% Customer Discount		Y			-\$1,948.50
					License Subtotal After Discount
					\$17,536.50
LICENSE TOTAL (entire term after discounts):					\$17,536.50
*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.					
Total Contract Amount for License/Implementation/Training*					\$17,536.50
* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)					

System Information					
Product:	RALS-Web3	Quote #:	815-090803-021 E	Date:	January 14, 2022
Customer #	A#-00000947	Opportunity #:	O-010421 48960	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00018553	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:		0.50	Effective/Expire Date:		1/10/2022 - 7/9/2022
MODULE CHARGE					
(*includes up to 3 sites per full module charge, if all 3 facilities are implemented within 90 days of the first facility go-live, web remote access capabilities, HL7 results interface, ADT in-hospital patient verification) **each additional facility add after initial 3 sites per full module charge will be at 1/3 of full price module fee					
<u>Device</u>		<u>QTY</u>		<u>Annual Pricing</u>	
Abbott ID NOW™ module		1		\$8,627.00	
Meters / Instruments / Analyzers:					
Total number of Meters / Instruments / Analyzers:		9		\$3,033.00	
System Support Model		Y			incl. With Module
RALS Silver Support Tier		Y			incl. With Module
RALS-Web3 Browser Based Remote Acces					
# Hospitals Using Web:		2			Incl. With Module
Results Interface					
LIS HL7 Un-Solicited Results		1			(1) HL7 LIS INTF Incl. With Module*
*HL7 LIS INTF Incl. With Module if completed within 30 days of GO LIVE. ** Additional LIS and ADT Interfaces at extra cost (i.e. solicited vs. unsolicited results)					
Module Charge and Interfacing SUB-TOTAL:					\$11,660.00
LICENSE TERM COST AND DISCOUNTS					
Total Annual License Cost Basis:		\$11,660.00	License Term Years:	0.5	
License Total (entire term, before discounts):					\$5,830.00
Less: One Time Approved 10% Customer Discount			Y		-\$583.00
				License Subtotal After Discount	\$5,247.00
LICENSE TOTAL (entire term after discounts):					\$5,247.00
*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.					
Total Contract Amount for License/Implementation/Training*					\$5,247.00
* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)					

System Information					
Product:	RALS-Web3	Quote #:	815-090804-021 E	Date:	January 14, 2022
Customer #	A#-00000947	Opportunity #:	O-110217 32370	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00012361	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:		0.50		Effective/Expire Date:	
				1/10/2022 - 7/9/2022	
MODULE CHARGE					
(*includes up to 3 sites per full module charge, if all 3 facilities are implemented within 90 days of the first facility go-live, web remote access capabilities, HL7 results interface, ADT in-hospital patient verification) **each additional facility add after initial 3 sites per full module charge will be at 1/3 of full price module fee					
<u>Device</u>		<u>QTY</u>		<u>Annual Pricing</u>	
Werfen AVOXimeter® 1000E Module		1			\$8,916.00
Meters / Instruments / Analyzers:					
Total number of Meters / Instruments / Analyzers:		2			\$690.00
System Support Model		Y			incl. With Module
RALS Silver Support Tier		Y			incl. With Module
RALS-Web3 Browser Based Remote Acces					
# Hospitals Using Web:		1			Incl. With Module
<u>Results Interface</u>					
LIS HL7 Un-Solicited Results		1			(1) HL7 LIS INTF Incl. With Module*
*HL7 LIS INTF Incl. With Module if completed within 30 days of GO LIVE.					
** Additional LIS and ADT Interfaces at extra cost (i.e. solicited vs. unsolicited results)					
Module Charge and Interfacing SUB-TOTAL:					\$9,606.00
LICENSE TERM COST AND DISCOUNTS					
<i>Total Annual License Cost Basis:</i>	\$9,606.00	License Term Years: 0.5			
License Total (entire term, before discounts):					\$4,803.00
Less: One Time Approved 10% Customer Discount		Y			-\$480.30
				License Subtotal After Discount	\$4,322.70
				LICENSE TOTAL (entire term after discounts):	\$4,322.70
*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.					
Total Contract Amount for License/Implementation/Training*					\$4,322.70
* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)					

System Information					
Product:	RALS-Web3	Quote #:	815-090805-021 E	Date:	January 14, 2022
Customer #	A#-00000947	Opportunity #:	O-031621 50819	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00016122	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:	0.50	Effective/Expire Date:	1/10/2022 - 7/9/2022		
MODULE CHARGE					
(*includes up to 3 sites per full module charge, if all 3 facilities are implemented within 90 days of the first facility go-live, web remote access capabilities, HL7 results interface, ADT in-hospital patient verification) **each additional facility add after initial 3 sites per full module charge will be at 1/3 of full price module fee					
<u>Device</u>		<u>QTY</u>		<u>Annual Pricing</u>	
Medtronic ACT® Plus Module		1			\$8,916.00
Meters / Instruments / Analyzers:					
Total number of Meters / Instruments / Analyzers:		8			\$2,760.00
System Support Model		Y			incl. With Module
RALS Silver Support Tier		Y			incl. With Module
RALS-Web3 Browser Based Remote Acces					
# Hospitals Using Web:		1			Incl. With Module
<u>Results Interface</u>					
LIS HL7 Un-Solicited Results		1			(1) HL7 LIS INTF Incl. With Module*
*HL7 LIS INTF Incl. With Module if completed within 30 days of GO LIVE.					
** Additional LIS and ADT Interfaces at extra cost (i.e. solicited vs. unsolicited results)					
Module Charge and Interfacing SUB-TOTAL:					\$11,676.00
LICENSE TERM COST AND DISCOUNTS					
Total Annual License Cost Basis:	\$11,676.00	License Term Years:	0.5		
License Total (entire term, before discounts):					\$5,838.00
Less: One Time Approved 10% Customer Discount		Y			-\$583.80
				License Subtotal After Discount	\$5,254.20
LICENSE TOTAL (entire term after discounts):					\$5,254.20
*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.					
Total Contract Amount for License/Implementation/Training*					\$5,254.20
* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)					

System Information					
Product:	RALS-Web3	Quote #:	815-090807-021 E	Date:	January 14, 2022
Customer #	A#-00000947	Opportunity #:	O-031621 50820	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00018043	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:		0.50		Effective/Expire Date:	
				1/10/2022 - 7/9/2022	

MODULE CHARGE			
(*includes up to 3 sites per full module charge, if all 3 facilities are implemented within 90 days of the first facility go-live, web remote access capabilities, HL7 results interface, ADT in-hospital patient verification) **each additional facility add after initial 3 sites per full module charge will be at 1/3 of full price module fee			
Device	QTY	Annual Pricing	
HemoCue® 201 DM HB Module	1	\$11,492.00	
Meters / Instruments / Analyzers:			
Total number of Meters / Instruments / Analyzers:	2	\$690.00	
System Support Model	Y	incl. With Module	
RALS Silver Support Tier	Y	incl. With Module	
RALS-Web3 Browser Based Remote Acces			
# Hospitals Using Web:	1	Incl. With Module	
Results Interface			
LIS HL7 Un-Solicited Results	1	(1) HL7 LIS INTF Incl. With Module*	
*HL7 LIS INTF Incl. With Module if completed within 30 days of GO LIVE.			
** Additional LIS and ADT Interfaces at extra cost (i.e. solicited vs. unsolicited results)			
Module Charge and Interfacing SUB-TOTAL:			\$12,182.00

LICENSE TERM COST AND DISCOUNTS			
Total Annual License Cost Basis:	\$12,182.00	License Term Years:	0.5
License Total (entire term, before discounts):			\$6,091.00
Less: One Time Approved 10% Customer Discount		Y	-\$609.10
			License Subtotal After Discount
			\$5,481.90
LICENSE TOTAL (entire term after discounts):			\$5,481.90
*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.			
Total Contract Amount for License/Implementation/Training*			\$5,481.90
* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)			

System Information					
Product:	RALS-Web3	Quote #:	815-090808-021 E	Date:	January 14, 2022
Customer #	A#-0000947	Opportunity #:	O-110217 32364	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00011545	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:	0.50	Effective/Expire Date:	1/10/2022 - 7/9/2022		
MODULE CHARGE					
(*includes up to 3 sites per full module charge, if all 3 facilities are implemented within 90 days of the first facility go-live, web remote access capabilities, HL7 results interface, ADT in-hospital patient verification) **each additional facility add after initial 3 sites per full module charge will be at 1/3 of full price module fee					
<u>Device</u>		<u>QTY</u>		<u>Annual Pricing</u>	
Medtronic Hepcon HMS™ Plus Module		1			\$8,916.00
Meters / Instruments / Analyzers:					
Total number of Meters / Instruments / Analyzers:		5			\$1,725.00
System Support Model		Y			incl. With Module
RALS Silver Support Tier		Y			incl. With Module
RALS-Web3 Browser Based Remote Acces					
# Hospitals Using Web:		1			Incl. With Module
<u>Results Interface</u>					
LIS HL7 Un-Solicited Results		1			(1) HL7 LIS INTF Incl. With Module*
*HL7 LIS INTF Incl. With Module if completed within 30 days of GO LIVE.					
** Additional LIS and ADT Interfaces at extra cost (i.e. solicited vs. unsolicited results)					
Module Charge and Interfacing SUB-TOTAL:					\$10,641.00
LICENSE TERM COST AND DISCOUNTS					
Total Annual License Cost Basis:		\$10,641.00	License Term Years:	0.5	
License Total (entire term, before discounts):					\$5,320.50
Less: One Time Approved 10% Customer Discount			Y		-\$532.05
				License Subtotal After Discount	\$4,788.45
LICENSE TOTAL (entire term after discounts):					\$4,788.45
*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.					
Total Contract Amount for License/Implementation/Training*					\$4,788.45
* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)					

System Information					
Product:	RALS-Web3	Quote #:	815-090806-021 D	Date:	January 14, 2022
Customer #	A#-00000947	Opportunity #:	O-071718 35033	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	13513	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:		0.50	Effective/Expire Date:		1/10/2022 - 7/9/2022
RALS eQuiz					
					Pricing
Total Operators (Minimum \$1,000 per year)		5372			\$5,372.00
Santa Clara Valley		2972			
O'Connor		1600			
Saint Louise		800			
ADDITIONAL COMPONENTS SUB-TOTAL:					\$5,372.00
LICENSE TOTAL:					\$2,686.00
Total Contract Amount for License/Installation/Training*					\$2,686.00
<i>* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)</i>					

System Information					
Product:	RALS-Web3	Quote #:	815-090809-021 D	Date:	January 14, 2022
Customer #	A#-00000947	Opportunity #:	O-110217 32361	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00011830	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:		0.50	Effective/Expire Date:		1/10/2022 - 7/9/2022
LICENSE COSTS					
RALS Test Area/System Annual Support & Maintenance		0.5	years support		\$637.00
LICENSE TOTAL:					\$637.00
<i>*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.</i>					
<i>* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)</i>					

System Information					
Product:	RALS-Web3	Quote #:	815-080201-021 D	Date:	January 14, 2022
Customer #	A#-0000947	Opportunity #:	O-080221 52855	AI Executive:	Mike McNamara
RCS #:	RCS-1879	AI Contract #:	00020771	RAM:	Beth Butler
LIS Vendor:		Project Start Date:		Fax #:	866-533-9071
VHOST Required:		Project Go Live Date:		Email:	InformaticsSales@abbott.com
License Term Years:	0.50	Effective/Expire Date:			
MODULE CHARGE					
(*includes up to 3 sites per full module charge, if all 3 facilities are implemented within 90 days of the first facility go-live, web remote access capabilities, HL7 results interface, ADT in-hospital patient verification) **each additional facility add after initial 3 sites per full module charge will be at 1/3 of full price module fee					
<u>Device</u>		<u>QTY</u>		<u>Annual Pricing</u>	
Siemens Healthineers DCA Vantage® Module		1			\$8,916.00
Meters / Instruments / Analyzers:					
Total number of Meters / Instruments / Analyzers:		11			\$3,795.00
System Support Model		Y			incl. With Module
RALS Silver Support Tier		Y			incl. With Module
RALS-Web3 Browser Based Remote Acces					
# Hospitals Using Web:	1				Incl. With Module
<u>Results Interface</u>					
LIS HL7 Un-Solicited Results	1				(1) HL7 LIS INTF Incl. With Module*
*HL7 LIS INTF Incl. With Module if completed within 30 days of GO LIVE.					
** Additional LIS and ADT Interfaces at extra cost (i.e. solicited vs. unsolicited results)					
Module Charge and Interfacing SUB-TOTAL:					\$12,711.00
LICENSE TERM COST AND DISCOUNTS					
Total Annual License Cost Basis:	\$12,711.00	License Term Years:	0.5		
License Total (entire term, before discounts):					\$6,355.50
Less: One Time Approved 10% Customer Discount		Y			-\$635.55
				License Subtotal After Discount	\$5,719.95
LICENSE TOTAL (entire term after discounts):					\$5,719.95
IMPLEMENTATION *					
Module Add Implementation Fee		Y			\$5,571.00
*This quote is valid for work performed during normal business hours of Monday through Friday, 7AM – 7PM eastern time, excluding holidays. Additional fees apply for work performed outside these hours.					
Total Contract Amount for License/Implementation/Training*					\$11,290.95
* Plus Applicable Sales Tax (if non-applicable please submit Exemption Cert)					