



County of Santa Clara

Office of the County Executive
Procurement Department

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THIRD AMENDMENT TO AGREEMENT BY AND BETWEEN THE COUNTY OF SANTA CLARA AND ALERE INFORMATICS

This is the Third Amendment to Agreement No. 5500002793 between the County of Santa Clara (County) and Alere Informatics (CONTRACTOR) entered into on August 24, 2016 to provide Software License and Support for the County.

This Amendment is covered under the Legislative file #93650 dated October 9, 2018 providing for the Delegation of Authority to the Chief Executive Officer relating to the purchase of Hospitals and Related Assets.

This Agreement is amended as follows effective May 8, 2019:

1. **TOTAL AGREEMENT VALUE**, on page two of the Agreement, is revised to read:

“The total not to exceed value of this Agreement is \$365,000, which represents an increase of \$85,000 from the prior not to exceed value of \$280,000.”

2. Add Exhibit B-3, Price Summary and Compensation Plan, attached hereto and incorporated herein by this reference.

3. **PURPOSE**, on page two of the Agreement, is revised to read:

"To establish a contract with Alere Informatics to provide Software License and Support for County patients at all locations including, but not limited to, the following locations:

St. Louise Regional Hospital
9400 No Name Uno
Gilroy, CA 95020

O'Connor Hospital
2105 Forest Avenue
San Jose, CA 95128"

All other terms and conditions of the Agreement remain in full force and effect. In the event of a conflict between the original Agreement and this Amendment, this Amendment controls.

**EXHIBIT B-3
PRICE SUMMARY AND COMPENSATION PLAN**

Device	Quantity	Annual Price
Accriva Diagnostics AVOXimeter® 1000E Module		
Accriva Diagnostics AVOXimeter® 1000E Additional Facility Module Fee	1	\$2,680.00
Meters / Instruments / Analyzers:		
Total number of Meters / Instruments / Analyzers:	2	Included with Module
Support System Model		
RALS-Web3 Browser based Remote Access	1	Included with Module
Number of hospitals using Web	1	Included with Module
Results Interface		
LIS HL7 Un-Solicited Results	1	Included with Module
Annual Module Charge and Interface Sub-total		\$2,680.00
License term (2.4 years)	2.4	\$6,432.00
Discount	5%	\$321.60
Subtotal		\$6,110.40
Per Facility Fee	1	\$1,149.00
Total		\$7,259.40

Payment Schedule	
Year 1	
8/1/2019	\$1,178.35
11/1/2019	\$1,178.35
2/1/2020	\$1,178.35
5/1/2020	\$1,178.35
	\$4,713.40
Year 2	
8/1/2020	\$636.50
11/1/2020	\$636.50
2/1/2021	\$636.50
5/1/2021	\$636.50
	\$2,546.00
Contract Term (2.4 years)	\$7,259.40

*Year 1 includes implementation fees.

Device	Quantity	Annual Price
Roche ACCU-CHEK® Inform II Module		
Roche ACCU-CHEK® Inform II Additional Facility Module Fee	3	\$8,301.00
Meters / Instruments / Analyzers:		
Total number of Meters / Instruments / Analyzers:	71	\$6,177.00
O'Connor (qty 56)	56	
St. Louise (qty 14)	14	
DePaul (qty 1)	1	
Support System Model		
RALS-Web3 Browser based Remote Access	1	Included with Module
Number of hospitals using Web	3	Included with Module
Results Interface		
LIS HL7 Un-Solicited Results		Included with Module
ADT Interface (admit, discharge, transfer)		
ADT In-Unit Patient Verification w/ Positive Patient Identification		Included with Module
Annual Module Charge and Interface Sub-total		\$14,478.00
License term (2.4 years)	2.4	\$34,747.20
Discount	5%	\$1,737.36
Subtotal		\$33,009.84
Per Facility Fee	3	\$3,447.00
		\$36,456.84

Payment Schedule	
Year 1	
8/1/2019	\$5,675.69
11/1/2019	\$5,675.69
2/1/2020	\$5,675.69
5/1/2020	\$5,675.69
	\$22,702.76
Year 2	
8/1/2020	\$3,438.53
11/1/2020	\$3,438.53
2/1/2021	\$3,438.53
5/1/2021	\$3,438.53
Annual License Fee	\$13,754.12
Contract Term (2.4 years)	\$36,456.88

*Year 1 includes implementation fees.

Device	Quantity	Annual Price
Medtronic ACT® Plus Module	1	\$8,038.00
Meters / Instruments / Analyzers:		
Total number of Meters / Instruments / Analyzers:	5	\$1,555.00
Support System Model		
RALS-Web3 Browser based Remote Access	1	Included with Module
Number of hospitals using Web	1	Included with Module
Results Interface		
LIS HL7 Un-Solicited Results	1	Included with Module
Annual Module Charge and Interface Sub-total		\$9,593.00
License term (2.4 years)	2.4	\$23,023.20
Discount	5%	\$1,151.16
Subtotal		\$21,872.04
Implementation Fee		\$5,022.00
		\$26,894.04

Payment Schedule	
Year 1*	
8/1/2019	\$4,445.17
11/1/2019	\$4,445.17
2/1/2020	\$4,445.17
5/1/2020	\$4,445.17
	\$17,780.68
Year 2	
8/1/2020	\$2,278.34
11/1/2020	\$2,278.34
2/1/2021	\$2,278.34
5/1/2021	\$2,278.34
	\$9,113.36
Contract Term (2.4 years)	\$26,894.04

*Year 1 includes implementation fees.

- Contractor shall absorb all costs including shipping and handling under prices shown above.
- Applicable taxes are extra to County.
- Prices shown above shall remain firm during the agreement term.